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DEBTWIRE EMERGING MARKETS FORUM 2012

22 MARCH 2012: THE DORCHESTER, LONDON

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DEBTWIRE EMERGING MARKETS FORUM 2012

8.30 Registration & coffee

9.00 Chair's welcome remarks

9.15 **Panel: The Great Western European Deleveraging Drive**

- As European banks retrench from CEEMEA and Asia-Pacific, who will fill the liquidity gap?
- Is it wishful thinking to expect high yield to make up the shortfall?
- Are local bond markets capable of picking up the slack?
- What has been the experience of corporates who have already tapped local bond markets, as seen in Russia and Brazil?
- How are Chinese banks regarding the opportunity presented by the European banking crisis?
- Tapping Islamic wealth – outlook for EM governments and banks using sukuk structures to raise finance

Hasan Mustafa, Head of Debt Capital Markets, CEEMEA, Royal Bank of Scotland

Lars Fischer, Co-head of Debt Capital Markets CEEMEA, Barclays Capital

Fergus Edwards, Managing Director, Global Head of Emerging Markets Syndicate, UBS

Arnaud Joubert, Managing Director, Global Financial Advisory, Rothschild

Xiaoming Li, Partner, White & Case

Nick Briggs, Debtwire CEEMEA (moderator)

10.00 **Panel: Asset Allocation to Emerging Markets**

- Last year investors had to trade sentiment and macroeconomics rather than specific credits. Is that showing any signs of changing?
- Where are hedge funds and asset managers most willing to deploy funds?
- Has the growing reliance of borrowers on the public bond markets had a noticeable effect on pricing and covenant packages yet?
- Buyside picks – areas to avoid and areas to watch

Maxim Vydrine, Portfolio Manager, Emerging Markets Corporate Debt, Amundi

Daniel Broby, CIO, Silk Invest

Loïc de Robert Hautequère, Director of Credit Research, Pharo Management

Esther Chan, Portfolio Manager, Aberdeen Asset Managers Ltd

Chaim Estulin, Editor, Debtwire APAC (moderator)

10.45 **Discussion: Development of the Chinese renminbi bond market offshore**

Prospects for internationalising the RMB bond market

Andrew Main, Managing Partner, Stratton Street Capital LLP

Paul Gooding, Managing Director, Head of European RMB Business Development, HSBC

Chaim Estulin, Editor, Debtwire APAC (moderator)

11.05 Networking coffee break

11.35 **Presentation: Trends in Global FIG Restructuring**

- Systemic issues around restructuring of banks, the role of the sovereign as a bank saviour and borrower.

Francis Fitzherbert-Brockholes, Partner, White & Case

11.55 **Panel: We can work it out – can't we?**

- It's been a short cycle, only three years rather than 10-15 since the last major funding squeeze and the attendant spate of workouts. Have lessons been learned from the 08-09 vintage?
- How has a heightened level of awareness among borrowers affected preparedness for restructuring?
- Which jurisdictions have been most progressive in regulation, and which still pose a danger to foreign creditors? Spotlight on Middle East
- Can we expect to see hedge funds and more aggressive classes of creditor taking a seat at the table as banks deleverage? Do rates of success vary across different jurisdictions?

Stefan Benedetti, CIO, Alloro Capital LLP

Jonathan Nighswander, Director, EMSA Capital

Maria Krasnikova, Director, CEEMEA Credit Trading, RBS

Margaret Cole, Partner, White & Case

Yulianna Vilkos, Assistant Editor, Debtwire CEEMEA (moderator)

12.40 **Panel: Bull or bear – an outlook on the year ahead**

- Predictions for the funding environment in 6-12 months time
- Vulnerable sectors and geographies
- Comparison of policy environment in different countries.
- Where will origination efforts in 2012 be focussed? Africa as a potential hunting ground

David Plch, Partner, White & Case

Agnes Belaisch, Head of Emerging Market Strategy and Fund Manager, Threadneedle Investments

Peter Attard Montalto, Emerging Markets Economist, Nomura

Jason Cook, Managing Director, Gramercy

Christian Keller, Managing Director, Head of Emerging Markets Research, EMEA, Barclays Capital

Gabriel de Sanctis, Editor, Debtwire Emerging Markets (moderator)

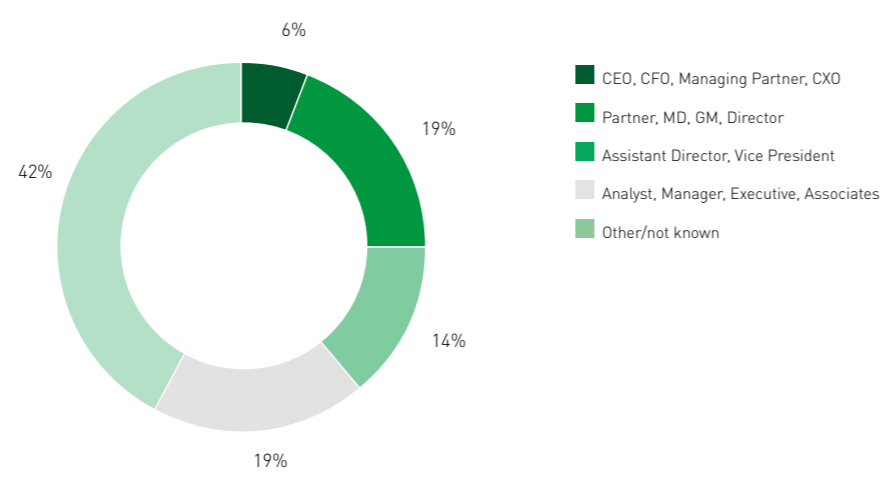
13.25 Chair's closing remarks

13.30 Networking lunch

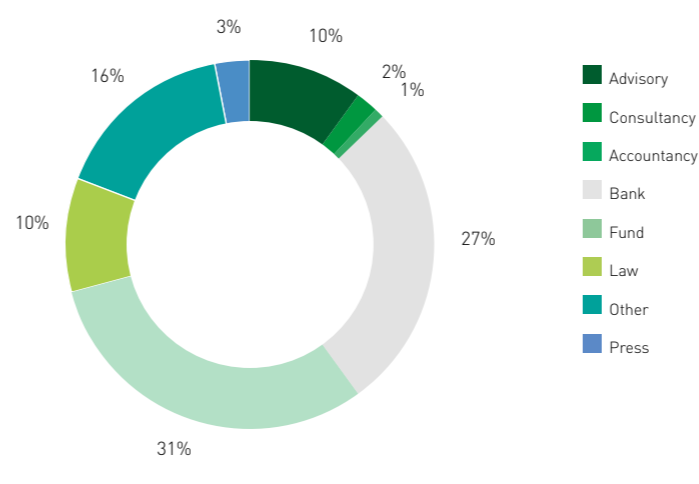
A forum on the origination and investment in global Emerging Market corporate credit.

200
Registered 2011

Delegate seniority from the Debtwire Emerging Markets Forum 2011:



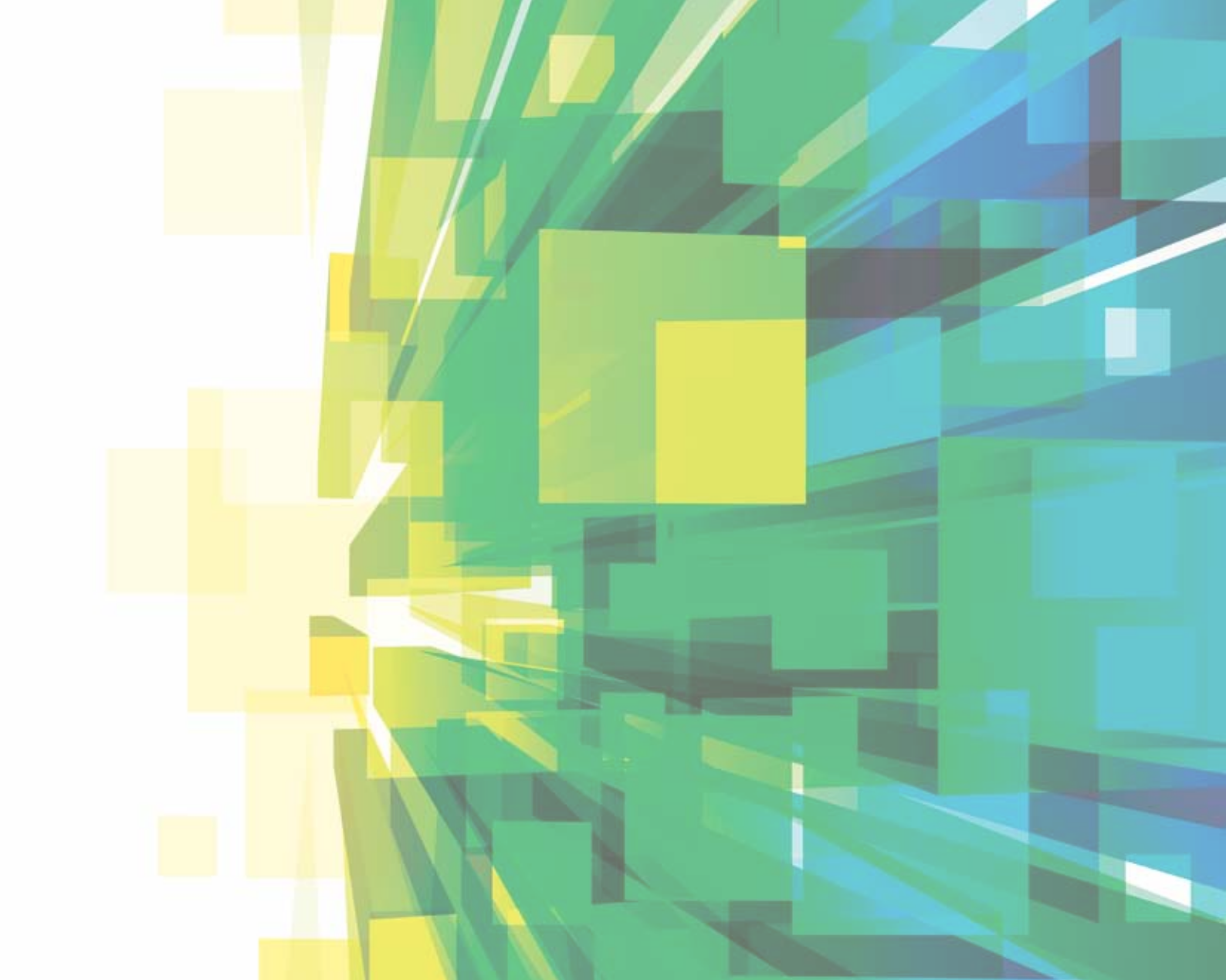
Delegate profile of last year's event:



What delegates had to say about last years event:

“Strong technical content with credible panellists.”

“Interesting panels and a good mixture between case analysis and general topics.”



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