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**Benelux M&A
and Private
Equity Forum**

28 October, 2009
De Koepelkerk, Renaissance
Amsterdam Hotel, Amsterdam



Strategic partners:



Affiliate partner:



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Agenda



8:30	Registration & Coffee	12:15	Panel: Creating Value from M&A Integration <ul style="list-style-type: none"> The road to success: What factors enable successful M&A integration? Developing a strategy with the end-goal in mind Realising synergies through technology 'What about me?' Managing people and cultural differences during integration Panellists: Arindom Basu , Managing Partner Banking & Capital Markets, Infosys Florian Kolb , Senior Manager Group Corporate Development, RWE Christophe van Gampelaere , Executive Director Transaction Integration, Ernst & Young Göran Hindemark , Vice President Strategy, Vattenfall BG Benelux Roland Slagman , Managing Director, Proxyon Moderated by: Catherine Raisig , Managing Editor, Remark, mergermarket	
9:00	Chairman's Welcome Speech Jacques Steenberghe , Director General, Belgian Competition Authority	13:15	Technology's Role in Successful M&A Transactions Axel Kirstetter , Product Marketing Director, IntraLinks	
9:20	Spotlight on Benelux: Financial Services in a Post-Crisis Economy Outlook for the financial services sector, regulatory/supervisory change and the impact on locally domiciled investors/businesses. Lex Hoogduin , Executive Director, De Nederlandsche Bank	13:30	Lunch	
9:45	Panel: Getting a Deal Done in 2009/10 <ul style="list-style-type: none"> How will buyers embrace alternative financing mechanisms in light of bank debt being difficult and expensive to secure? Which deals are more likely to receive backup from the banks? Key market indicators – when is it best to move forward with a deal? Best practice to rescue a collapsed deal by restructuring terms & conditions Coping with longer due diligence procedures and deal transaction time Panellists: James Nolan , Executive Vice President and Head of Mergers & Acquisitions, Philips Electronics Jheroen Muste , Senior Vice President, Head of Mergers & Acquisitions & Corporate Development, Wolters Kluwer Damiaan Jacobovits , Executive Vice President Group Business Development, Aegon Allard Metzelaar , Partner, Head of M&A Practice, Stibbe Ted Arnstein , Senior Vice President and Head of M&A, NXP Semiconductors Moderated by: Catherine Raisig , Managing Editor, Remark, mergermarket	14:45	Panel: Restructuring and Turnaround Management – what do you need to know? <ul style="list-style-type: none"> How do you increase cash resources to weather the storm? Aligning priorities when shoring-up and protecting the business Cause and effect: pre-empting the next stakeholder move Hindsight is a wonderful thing – doing things differently second time around Panellists: Gert Jan van der Hoeven , Managing Partner, H2 Equity Partners Erwin de Jong , Head of Debt Advisory Benelux, Lazard Just Spee , Managing Director, Alvarez & Marsal Wouter van Tienhoven , Board Member, TMA Netherlands, Partner, Van Tienhoven K&P Moderated by: Ed van Dijk , Partner, Nimbus	
10:45	Coffee and networking break	15:45	Aftershocks of Recession – Private Equity Beyond 2009 <ul style="list-style-type: none"> Secure and stable portfolios – what are proven strategies? Are there quick wins? How is the secondary marketplace affecting Benelux private equity? Protecting portfolio value whilst preparing for the upturn – how? Exit strategies – when will European IPO market recover? Takeovers Future fee structures Panellists: Menno Antal , Partner, Managing Director Benelux, 3i Björn van der Klip , Partner, Head of Private Equity Practice, Stibbe Karsten Langer , Partner, Riverside Partners Rutger van Nouhuijs , Large Corporates & Merchant Banking, ABN AMRO Lisette Spaanbroek , Managing Director, NYSE Euronext Moderated by: Tjarda Molenaar , Managing Director, NVP	
11:15	Panel: Benelux M&A Health Check – what next for M&A in the region? <ul style="list-style-type: none"> What is the appetite for €50m-€500m value transactions? Is the price expectation gap closing? How are dealmakers securing acquisition finance? What is the future for buyouts? Sector assessment: Forecast the most resilient and volatile sectors Sourcing alternative value – what do strategic alliances offer? What will be the impact of government-owned bank stakes for corporate financing? Panellists: Filip Vandamme , Vice President, Corporate Development, Barco Simon Barnasconi , Managing Director, MeesPierson Corporate Finance & Capital Markets Hans van Ierland , Managing Partner, Holland Private Equity Jan Peeters , Partner, Stibbe Marc Staal , Managing Partner Netherlands, AAC Capital Moderated by: Fay Sanders , Financial Correspondent, Benelux Private Equity and M&A, mergermarket		16:45	Closing Remarks, Refreshments and Networking