



Italian M&A and Private Equity Forum 2011

25 October 2011 Principe di Savoia, Milan

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8:30 Registration & Coffee

8:55 Chair's Welcome Remarks

Fabio Masseti, mergermarket

9:00 Italian M&A in Review- mm eye on the market

Pamela Barbaglia, Senior Reporter, mergermarket

9:15 Keynote Address: Outlook on the Italian Market

Giampaolo Galli, Director General, Confindustria

9:30 Panel: Italian M&A Deal Drivers

- Discuss the changing landscape of M&A in Italy from 2010-2011
- What sectors have dominated this year?
- Defining 'strategic' industries
- Assessing what impact the new decree will have that has been particularly shown in the consumer sector this year

Walter Bevilacqua, Vice President and Director Business Development, Recordati

Luca Nikodimovich, Head of Strategy & Development, De Agostini

Luca Costanzo, Business Planning and M&A Director, Neo Mobile

Marco Tanzi Marlotti, Partner, M&A Leader, PwC

Francesco Gianni, Founding Partner, Gianni, Origoni, Grippo & Partners

Stefano Giudici, Co-Head Investment Banking - Italy, HSBC

Alessandra Castelli, Head of Italian Coverage, dealreporter (moderator)

10:30 Networking Coffee & Refreshments

11:00 Panel: Emerging Market landscape

- What has been behind the recent influx of foreign buyers?
- The role of Asia in driving deal flow
- Which countries in particular can be highlighted for their interest to invest in the returning Italian market- China, India, Middle East?
- Is the increase of cross-border deals the future of Italian M&A?

Paolo Colonna, Partner, Permira

Marianna Vintiadis, Country Manager in Italy, Kroll

Alberto Camaggi, Director, Mandarin Capital Partners

Rosario Zaccà, Partner, Gianni, Origoni, Grippo & Partners

Alessandra Castelli, Head of Italian Coverage, dealreporter (moderator)

11:45 Panel: Developments to the Energy Sector

- In light of changes to regulation what alternative electricity source will be invested in more?
- Does the new renewable energy law favour the growth of solar?
- Robin Hood Tax: how is it affecting the market?
- Are the small downstream players the next target for big energy companies?

Franco Traverso, President, Silfab

Pedro Gomes Pereira, Managing Director-Italy, Martifer Solar

Giovanni Brianza, Head of Mergers & Acquisitions, Edison S.p.A.

Alessandro Protasoni, Group Director of Business Development and Strategic Planning, Gruppo Hera

Gianpaolo Chimenti, Director, Energy & Utilities, PwC

David Schiappapietra, Italian correspondent, mergermarket (moderator)

12:30 Case Study: Bulgari/LVMH & Parmalat/Lactalis: opportunistic deals or the start of a trend?

Marco Belletti, MD, Global Head of Consumer, Retail and Luxury Mergers & Acquisitions, Societe Generale

Leone Pattofatto, MD, Head of Italian M&A, Credit Suisse

Alessandra Castelli, Head of Italian Coverage, dealreporter (moderator)

13:00 Networking Lunch

14:00 Panel: Sector Focus: M&A Infrastructure

- Outlining the major transactions that have take place in 2011
- Opportunities for Italian companies to develop globally
- What financing is available to support these investments?

Paolo Emilio Signorini, Head of the Department for the Planning and Coordination of Economic Policy (DIPE) Presidency of the Council of Ministers

Alberto Castronovo, Head of Multilateral Finance Department, SIMEST

Riccardo Togni, Director, Project Finance & Infrastructure, PwC

Carlo Michelini, Senior Partner & CIO, F2i

Salvatore Bruno, Senior Financial Journalist, Italian Correspondent (moderator)

14:45 Panel: The Future in Private Equity

- Do private equity firms see enough investment in the Italian market?
- Difficulties raised for completing a deal
- Attitudes towards exit landscapes
- Will the trend for secondary players to dominate Italy's foreign LP base continue?

Michele Russo, Chairman & CEO, Opera SGR p.A

Eugenio Morpurgo, CEO, Fineurop Seditic

Lorenzo Salieri, Partner, 3i

Jean Pierre Di Benedetto, Partner, Argos Seditic

Francesco Aldoriso, Director, Akina Ltd

Umberto Giacometti, Managing Director, HSBC

Stefano Bucci, Partner, Gianni Origoni Grippo & Partners

Pamela Barbaglia, Senior Reporter, mergermarket (moderator)

15:45 Closing Remarks and Drinks Reception
